

Date: 30th Sept 2015

Circular No. (8)

Reference: SEZAD Tender No. (19-2015) "EPC Construction Services for Detailed Design and Construction of the Duqm Refinery Service Corridor to the Liquid Jetty, Duqm"

Date of Collection of Tender Documents: 24th Aug 2015.
Site Visit: 16th Sep 2015.

Submission Date: 3rd Nov 2015

REPLY TO QUERIES

1. Reference to Circular 6, item 4 – **Costs for the rent/lease of land for site establishment, offices, labour camp, etc.** Bidder to propose the extent/size of their requirement.
 - a. **Reply:** The land lease rates (Industrial) are as per attached.
 - b. For the current project, the rate of 'Industrial; Area: Northern' is to be applied.
 - c. The same information is found in SEZAD website (www.duqm.com.om).


Contractor's Overhead and Profit and Attendance on Provisional Sum Item

2. As mentioned at the Site Visit (of 16th Sep 2015), in Tender Document Volume 1; page 41 'Appendix A Schedule of Prices'; under the item of "Percentage for on cost to cover the **Contractors' Overhead and Profit and Attendance**" on Provisional Sum Item:
 - a. Insert **ten (10) %** (instead of it being blank for Bidders to fill in).

Notes:

1. All Bidders are to endorse this Circular and attach it as part of their tender submission.
2. Last Date for the Receipt of further Queries/Clarifications shall be **13th Oct 2015**.
3. Submission (Closing) Date of tender is: **Tue/3rd Nov 2015; 1200pm Muscat Time**.

Kind regards.


SEZAD, Tenders & Contract



Source: SEZAD website.

Land Lease Rates

1. Land lease rate (Industrial)

Area	Type of business	Issues	Lot Size / Hectares	US\$ / m ² / year	Higher end rates for best position in relation to
Northern	Heavy Industry	Pollutant / heavy utility users	20 - 50	\$2.5 - 3.00	Port / main roads
Central	Medium - light industry	Cleanish	0.50 - 10	\$3.00 - 3.50	Sea port / dry port / main roads
	Warehouses	Clean	0.5 - 2.0	\$3.50 - 4.00	Sea port / dry port / main roads / corporate visibility
Southern	Offices	Aesthetic	0.2 - 1.0	\$4.00 - 5.00	Visibility / Prestige

2. Land lease rate (Residential - Commercial - Tourism)

Sector	Market Level	Defining issues	Lease pricing RO / m ² / year	Upper-end rates for best locations
Residential	Top	Prestige suburb	RO 0.300 - 0.500	Position, views, exclusivity, features
	Mid	Average suburb	RO 0.200 - 0.400	Position, views, access
Commercial	Top	Main city centre	RO 0.650 - 0.800	Position, access
	Mid	Outlying suburb	RO 0.300 - 0.500	Position, access
Tourism	The rate is dependent on the exact location (seas front), size of the plot, the proposed standard of hotel facility to be built.			

